
Have You Heard the News?

January 22, 2004

Web Cellular Tool Provides \$1.3 Million in Potential Cost Savings

The Virginia Information Technologies Agency (VITA) has created a Web-based tool that makes it possible—even easy—for Virginia's agencies, localities and higher education customers to make an assessment of their current cellular phone plan that otherwise would have been impossible or impractical to do on their own. The idea is simple—switch calling plans to maximize usage while minimizing costs.

VITA's Web Cellular Tool analyzes a customer's cellular calling pattern, and provides recommendations for switching to the most efficient and cost-effective Alltel Cellular Service plan that best meets their specific business needs.

Based on current cellular usage patterns and service rates, **VITA estimates savings of \$100,000 per month, or \$1.3 million per year**, to the Commonwealth through the use of VITA's Web Cellular Tool and subsequent switching of agency cellular phone plans. **VITA made the tool available to all agencies, localities, and higher education customers** on January 12, 2004.

The Department of Motor Vehicles (DMV) piloted VITA's Web Cellular Tool to validate expected cost savings, **resulting in a 50 percent cellular cost reduction for DMV**.

There are eight calling plans to choose from: five local, one regional, and two national. Converting to a new plan does not necessarily require the purchase of a new phone, and should not result in any service disruption.

For additional information regarding VITA's Web Cellular Tool, please visit <http://www.vita.virginia.gov/services/voiceServices/cellular/webCellularTool.cfm> or contact Jim Adams at jim.adams@vita.virginia.gov.

The creation of VITA by the 2003 General Assembly is intended to yield significant savings for the Commonwealth, and increased efficiencies and service improvements to the state's technology infrastructure.

To view this and other VITA Bulletins, visit <http://www.vita.virginia.gov/news/vitaBulletins/vitaBulletins.cfm>.

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